



Mind Your Language™

Perfect Communication

Business Development Manager

Mind Your Language (MYL) is a leading language service provider in Asia with an extensive Client profile consisting of Fortune 500 companies and key regional players in various sectors. We are now expanding our team and seek a Business Development Manager to support the company's aggressive expansion plans.

The Business Development Manager will be responsible for implementing a new business strategy that leverages MYL's key strengths in the content solutions marketplace which includes building profitable market share and contributing significantly towards the business' growth via new business development.

SKILLS & ATTRIBUTES

- 5 years' experience selling business services to multinationals at a senior strategic level
- Able to build and maintain self-generated leads and grow into opportunities and sales
- Solid track record of delivering significant sales growth;
- Strong experience in implementing sales strategies that deliver results
- Professional and engaging demeanor
- Ability to present and gain rapport with Director and C-level prospects
- Self-starter and driven with a positive 'can-do' attitude
- Enjoys working in an entrepreneurial environment
- Fluent written and spoken English, fluency in Cantonese or Mandarin is highly desirable
- University degree

If you believe that Client satisfaction, integrity, teamwork and innovation are values that make a great business, you are the right kind of person for our business. Please send your CV with expected salary to recruitment@mylGlobal.com **Only Hong Kong-based candidates will be considered.**